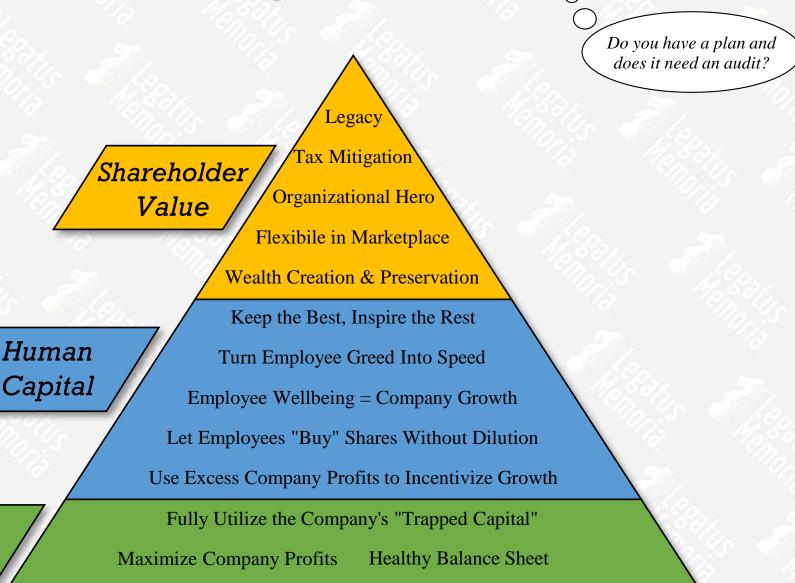
Accelerating Enterprise Value



Cost Recovery When Possible

Financial

Wellbeing



Low Human Capital Turnover



Accelerating Enterprise Value

Questions:

Shareholder Value

- Is share dilution a concern?
 - On a scale of 1-10, how important is maintaining control to you?
- What kind of legacy do you want to leave?
- What kind of legacy do you want your company to leave?
 - Would it be meaningful to you to have your employees included in your legacy vision?
- Are you aware of *Hero Benefits*?
- When considering taxes, how are you distributing earnings from your company?

Human Capital

- Is there anyone within your organization that you can't afford to lose to a competitor?
- How are you leveraging your employees' financial goals to incentivize company growth?
- What Key Performance Indicator (KPI) do you and your organization value most?
- What are you doing to *Keep the Best*, *Inspire the Rest*?
 - Are you doing anything extra for the *Best* compared to the *Rest*?
- How do you give employees *Skin in the Game* without losing company control (dilution)?
- Describe how you incentivize human capital to grow your company.

Financial Wellbeing

- Is key executive turnover a problem within your organization?
- Does your current 401(k) plan have a profit-sharing component?
- Are any employees at the max funding level of their 401(k)?
- How are you currently recuperating your employee benefit expenses?
- Does improved financial wellbeing for your organization include philanthropy?
- Describe the current financial picture of your organization.
- What planning have you done in your personal estate to account for your business value?

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